CITY OF NAPLES PURCHASING DIVISION CITY HALL, 735 8TH STREET SOUTH NAPLES, FLORIDA 34102

PH: 239-213-7100 FX: 239-213-7105

ADDENDUM NUMBER 1

| NOTIFICATION DATE: | BID TITLE: | BID NUMBER: | BID OPENING DATE & TIME: | |
|--------------------|----------------------------|-------------|--------------------------|--|
| 07/20/12 | BEACH PARKING PAY STATIONS | 051-12 | 07/31/12 2:00PM | |

THE FOLLOWING INFORMATION IS HEREBY INCORPORATED INTO, AND MADE AN OFFICIAL PART OF THE ABOVE REFERENCED BID.

The following questions have been submitted as part of this request for proposal.

1. What city departments are represented on the selection committee?

City Manager's Office, Utilities Department, Finance

- 2. To help us identify the best possible meter solution for Naples, please provide the following information if available:
 - a. Current meter demand/occupancy by location and/or zone

This information is not available.

b. Average annual revenue by location and/or zone

REVENUE BY ZONE 10/01/10 - 9/30/2011

| ZONE 1 | ZONE 2 | ZONE 3 | ZONE 4 | ZONE 5 | ZONE 6 | LANDINGS | TOTAL |
|-------------|--------------|-------------|-------------|--------------|--------------|-------------|--------------|
| \$36,018.75 | \$127,762.45 | \$92,333.25 | \$99,681.50 | \$189,810.55 | \$138,925.25 | \$26,268.75 | \$710,800.50 |

3. Please describe how the City currently integrates Sun Guard with the parking operation and how that will differ when the City migrates to the Tyler Business Solutions software.

The City is not currently integrated with Sun Guard. At this time the City does not have the information on integration capabilities with Tyler Business Solutions software.

4. Exhibit A, non-zoned locations on page 16 lists 4 specific locations that currently provide all free parking. However, the Pricing Proposal on Exhibit C (pg. 25) also lists these locations. Does the City desire a price proposal to meter these spaces?

- 5. Please confirm the scope of the proposal is to include <u>ONLY</u> currently metered parking spaces and the proposal should not include metering "sticker only" spaces.
 - Correct with the exception of Lowdermilk Park which will be managed by pay stations. Please propose spaces only that are <u>metered</u> on the pricing sheet; However provide per meter pricing for additional non-metered spaces. See revised pricing sheet.
- 6. What quantity, make, model and configuration (pay and display, pay-by-space, etc.) pay stations are you currently using?
 - Digital Payment Technologies "Luke" pay stations configured to pay-by-space.
- 7. The Scope of Services described coins and bills are currently accepted by pay stations. Please confirm if you are currently accepting credit card payments on existing pay stations?
 - Yes. The City accepts credit cards at the two pay stations (Lowdermilk and the Pier).
- 8. The RFP does not define the required mode of operation for the pay stations (i.e. pay and display, pay-by-plate or pay-by-space). What is the pay station configuration we should include for in our proposal?
 - Pay-by-space is anticipated, but the City is open to other proposals that may be more convenient to the public.
- 9. Please confirm the base payment methods you require for the new pay stations: coin and credit card OR coin, bill and credit card.
 - Coin, bill and credit card.
- 10. Considering the success of Phase I, when does the City plan on moving forward with Phase II of the Project?
 - The City anticipates within a year of Phase I implementation.
- 11. Exhibit C has highlighted boxes for Phase I and Phase II. The bid mentions on page 13 to fill in suggested number of meters for phase II. Does the City want pricing for Phase II at this time or just suggested number of units.
 - The City wants pricing for phase II. Pricing must be held for one (1) year.
- 12. In exhibit C are we to price all costs for installation of the proposed meter? Where do we reflect pricing for reoccurring fees such as Back Office program, communication fees, and Credit Card Portal Fees? Can the bidder create the price sheet?
 - Yes. The bidder should disclose all additional fees even if not included on the pricing sheet.
- 13. Is it expected that the successful pay-station vendor integrates with the existing Duncan enforcement system?
 - No, but the vendor should disclose whether it can or cannot.
- 14. Is the City open to a new enforcement system that is already integrated with the proposed pay-stations?
 - Enforcement equipment is not part of this solicitation.
- 15. Is the City looking for payment options at the meter to include cash or would this be considered a "nice to have" option?

Yes. The City expects the pay stations will accept coin, bill, and credit cards.

16. On page 12, it notes "While some of the locations have access to power and communication lines, it should be assumed that most do not. Therefore, submittals should address a power and communication solution." Without knowing which locations have access to AC power for the 12 pay stations in Phase I, it would be difficult to make accurate assumptions. Would the City be willing to provide specific quantities of solar-powered and AC-powered units? Alternatively, would you want to have all units proposed as solar powered and simply know what the differential cost of an AC-powered unit?

Propose all units as solar-powered, and provide a differential cost of an AC powered unit. Alternatively, if vendor only provides AC-powered units, disclose as part of the pricing. The City will evaluate costs to add power to sites.

17. How many copies of the response does the City require? Is an electronic copy required?

The vendor must provide one original written paper copy, and either 5 paper copies or 5 copies on cd / dvd in a pdf format.

CITY OF NAPLES

#051-12 BEACH PARKING PRICE PROPOSAL

| Location | Total Parking | Metered Spaces | Zone | # of Pay Stations | Phase I \$ | Phase II \$ Solution (Metered Only) | Cost / Meter for Unmetered Spaces |
|----------------------------------|---------------|-------------------|--------------|----------------------|------------|--|---|
| Horizon Way | 37 | Spaces | ZOTIE | Stations | Solution | (Wetered Offiy) | Spaces |
| Vedado Way | 37 | | 1 | 4 | | | |
| Via Miramar | 43 | | 1 | 1 | | | |
| Lowdermilk Park | 213 | | 2 | 3 | | | |
| 8th Ave. North | 21 | 20 | 3 | • | | | |
| 7th Ave. North | 13 | 10 | 3 | | | | |
| N. Lake Drive | 39 | 19 | 3 | | | | |
| 6th Ave. North | 9 | 5 | 3 | | | | |
| 4th Ave. North | 15 | 11 | 3 | | | | |
| 3rd Ave. North | 14 | 10 | 3 | | | | |
| 2nd Ave. North | 16 | 12 | 3 | | | | |
| 1st Ave. North | 17 | 11 | 3 | | | | |
| Central | 12 | 8 | 3 | | | | |
| 1st Ave. South | 15 | 4 | 3 | | | | |
| 2nd Ave. South | 11 | 7 | 3 | | | | |
| 3rd Ave. South | 14 | 8 | 3 | | | | |
| 4th Ave. South | 15 | 8 | 3 | | | | |
| North of Lowdermilk on Gulf | 10 | | | | | | |
| Shore Blvd. North | 35 | 12 | 3 | | | | |
| Broad Ave. South | 50 | | 4 | 1 | | | |
| 12th Ave. South | 33 | | 4 | 1 | | | |
| 13th Ave. South | 31 | | 4 | 1 | | | |
| Pier Lot | 79 | | 5 | 2 | | | |
| 5th Ave. South | 35 | 35 | 6 | | | | |
| 6th Ave. South | 12 | 4 | 6 | | | | |
| 7th Ave. South | 16 | 7 | 6 | | | | |
| 8th Ave. South | 12 | 6 | 6 | | | | |
| 9th Ave. South | 15 | 11 | 6 | | | | |
| 10th Ave. South | 15 | 9 | 6 | | | | |
| 11th Ave. South | 13 | 8 | 6 | | | | |
| 14th Ave. South | 30 | 16 | 6 | | | | |
| 15th Ave. South | 17 | 10 | 6 | | | | |
| 16th Ave. South | 30 | 16 | 6 | | | | |
| 17th Ave. South | 10 | 7 | 6 | | | | |
| 18th Ave. South | 25 | 12 | 6 | | | | |
| 32nd Ave. South | 15 | 8 | 6 | | | | |
| 33rd Ave. South | 17 | 10 | 6 | | | | |
| Naples Landings | 36 | | non-zoned | 1 | | | |
| 20th & Gordon going South | 15 | 0 | non-zoned | | | | |
| 15th Ave. South on Gordon | 40 | 0 | non-zoned | | | | |
| 5th Ave. South between 2nd & 3rd | 22 | 0 | non-zoned | | | | |
| North End of Gulf Shore Blvd. | 25 | 0 | non-zoned | | | | |
| | | | | TOTAL | | | |

Annual Maintenance Cost Option:

Additional Monthly Fees: