

**CITY OF NAPLES
PURCHASING DIVISION
CITY HALL, 735 8TH STREET SOUTH
NAPLES, FLORIDA 34102
PH: 239-213-7100 FX: 239-213-7105**

ADDENDUM NUMBER 1

NOTIFICATION DATE:	SOLICITATION TITLE:	SOLICITATION NUMBER:	BID OPENING DATE & TIME:
8/10/2020	Dell EMC SCv3020 SAN & Dell S4248 Power Switch Purchase - ITB	20-055	9/1/2020 2:00PM

**THE FOLLOWING INFORMATION IS HEREBY INCORPORATED INTO,
AND MADE AN OFFICIAL PART OF THE ABOVE REFERENCED BID.**

The following answers to written submitted questions:

1. Would City of Naples consider additional quote for a SAN solution that would meet or exceed the performance and capacity capabilities of the requested Dell EMC SCv3020 as an alternative option? Assuming all other requirements are met or exceeded in regard to warranty, support and competitively priced.

ANSWER: No.

2. Can you provide any information as to the type of data or workload will be stored on the SAN?

ANSWER: No.

3. Will this unit be replicating to another existing Dell EMC SAN?

ANSWER: We are replacing another Dell SAN.

4. I am working on a Bid # 20-055 for City of Naples where Dell EMC SCv3020 SAN & Dell S4248 Power Switch is requested. However, I do want to bring to your attention that Compellent is an antiquated product and Dell has recently introduced a new Storage line called Power Store, and I highly recommend leading with this product. In order to properly position this solution we would need to take an assessment led approach so we can have a better understanding of the storage requirements. Can you please let me know when should I setup a call with you so we can discuss specifics?

ANSWER: No.

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IMPORTANT MESSAGE

PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE BID COVER SHEET.