



CITY OF NAPLES

Purchasing Division

Opening Date 9/01/2020 - FOR INFORMATION PURPOSE ONLY

Bid Tabulation ITB 20-055 Purchase of Dell EMC SCv3020 SAN (Item 1) and Dell PowerSitch S4248 (Item 2)

Vendor Name of Submittal →				Direct Technology Group, Inc.		CompuGov, Inc.		Netsync Network Solutions		SHI International Corp.		Xeenius LLC		Optional Power & Cable Solutions	
Item	Description	Unit	Qty	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1a	DELL SCv3030 - 3Ux30 Drive Storage Array	EA	1	\$38,397.00		\$40,348.77			\$1,347.49				\$51,294.06		Not indicated
1b	DELL SCv3030 Dual Controller Components	EA	1	Included		Included			\$2,150.00				Not indicated		Not indicated
1c	No mezzanine card	EA	2	Included		Included		\$25.00	\$50.00				Not indicated		Not indicated
1d	IO, 10Gb iSCSI, 4 Port, PCI-R, SFP+ w/o Optics, Full Height	EA	2	Included		Included		\$270.00	\$540.00				Not indicated		Not indicated
1e	DELL Storage Reg Label	EA	1	Included		Included			\$137.49				Not indicated		Not indicated
1f	Storage Core Software Bundle, Base License	EA	1	Included		Included			\$0.00				Not indicated		Not indicated
1g	SSN License	EA	1	Included		Included			\$0.00				Not indicated		Not indicated
1h	Redundant Power Supply, 1378W, C20	EA	1	Included		Included			\$510.00				Not indicated		Not indicated
1i	Rack rail, 2Us, Static	EA	1	Included		Included			\$22.49				Not indicated		Not indicated
1j	SC Bezel	EA	1	Included		Included			\$150.00				Not indicated		Not indicated
1k	DELL Hardware Limited Warranty	EA	1	Included		Included			\$221.00				Not indicated		Not indicated
1l	Pro Support Mission Critical: 4 Hr 7x24 onsite w/Emergency Dispatch, 3 Yrs	EA	1	Included		Included			\$380.00				Not indicated		Not indicated
1m	Pro Support Mission Critical: 4 Hr 7x24 HW/SW Technical Support & Assistance, 5 Yrs	EA	1	Included		Included			\$2,621.49				Not indicated		Not indicated
1n	Pro Support Mission Critical: 4 Hr 7x24 onsite w/Emergency Dispatch, 2 Yrs Extended	EA	1	Included		Included			\$718.49				Not indicated		Not indicated
1o	Optimize Services, Quarterly 1 Year	EA	1	Included		Included			\$3,601.52				Not indicated		Not indicated
1p	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct attach cable, 3	EA	4	Included		Included		\$90.00	\$360.00				Not indicated		Not indicated
1q	SC 1.92 TB SAS, 12 Gb 2.5" RI SSD	EA	10	Included		Included		\$2,807.49	\$28,074.90				Not indicated		Not indicated
1r	Hard drive filler 2.5in, single blank	EA	20	Included		Included		\$5.00	\$100.00				Not indicated		Not indicated
1s	Jumper Cord - C19/C20, 0.6M, 250V, 16A (North American)	EA	2	Included		Included		\$12.49	\$24.99				Not indicated		Not indicated
1t	On-Site Installation Declined	EA	1	Included		Included			\$0.00				Not indicated		Not indicated
2a	DELL EMC S4248FBL-ON Switch,TCA,40x10GbE SPF+, 2xQSFP+.6zQSFP28 IO to PSU air, 2xPSU,NoOS	EA	1	\$9,210.00		\$13,375.25			\$10,511.27				\$16,531.45		Not indicated
2b	Power Cord, 125 V, 15A 10 Feet, NEMA 5-15/c13	EA	2	Included		Included		\$7.36	\$14.72				Not indicated		Not indicated
2c	No OS installed	EA	1	Included		Included			\$0.00				Not indicated		Not indicated
2d	DELL EMC S4248 Series User Guide	EA	1	Included		Included			\$2.21				Not indicated		Not indicated
2e	DELL Hardware Limited Warranty	EA	1	Included		Included			\$215.67				Not indicated		Not indicated
2f	Mission Critical Package: 4 Hour 7x24 onsite w/Emergency Dispatch, 1 Yr	EA	1	Included		Included			\$247.81				Not indicated		Not indicated
2g	Mission Critical Package: 4 Hour 7x24 onsite w/Emergency Dispatch, Extended to 2 yrs	EA	1	Included		Included			\$840.75				Not indicated		Not indicated
2h	Pro Support Mission Critical: 4 Hour 7x24 HW/SW Technical Support & Assistance, 3 Yrs	EA	1	Included		Included			\$1,855.38				Not indicated		Not indicated
2i	DELL Hardware Limited Warranty	EA	1	Included		Included			\$0.00				Not indicated		Not indicated
2j	On-Site Installation Declined	EA	1	Included		Included			\$0.00				Not indicated		Not indicated
TOTAL					\$47,607.00		\$53,724.02		\$54,697.67		\$56,828.76		\$67,825.51		\$89,274.16

Please see SHI quotation

Payment Options	Direct Technology Group, Inc.	CompuGov, Inc.	Netsync Network Solutions	SHI International Corp.	Xeenius LLC	Optional Power & Cable Solutions
Do you accept Credit Card Payment?	Yes	Yes	Yes	Yes	No	No
Is there a discount for a credit card payment?	No	No	No	No	Not indicated	Not indicated
Is there an additional charge for CC payment?	Yes 3%	Yes 2%	Yes 3%	Yes 2.5%	Not indicated	Not indicated
Discount for early payment?	No	Yes	No	No	Yes 1%(\$1232.49) for 5 payment	Not indicated
Prompt payment terms: ___% ___Days; Net 30 Days	new 30	1% 10 days	Not indicated	Net 30 days	1% 5 days	Not indicated