



CITY OF NAPLES

Purchasing Division

Opening Date 6/19/2020 FOR INFORMATION PURPOSE ONLY (Page - 1)

FWQ - 20-050 Technology Services - Axis Cameras & Equipment

Vendor's Submittal Name & Address		Halifax Security Inc. dba North American V		Howard Technology Solutions, A Division of Howard Inc.		Integrated Fire and Security Solutions		Control Technologies, Inc.		Inacomp Technical Services Group		Anixter		CDWG		AITA Technologies		Southern Computer Warehouse, Inc.		Fiber Solutions	
→		301 Drum Point Rd. Brick, NJ 08723		P.O. Box 1590, Laurel, MS 39441		1970 Dana Dr., Fort Myers, FL 33907		2776 S. Financial Ct., Sanford, FL 32773		1400 N.W. 107th Ave. Suite 206, Miami, FL 33172		6231 Idlewild St., Fort Myers, FL 33966		75 Remittance Dr., Suite 1515, Chicago, IL 60675		825 Georgews Rd. 3rd Floor, North Brunswick, NJ 08902		1395 S. Marietta Pkwy., Bldg. 300 Suite 106, Marietta, GA 30067		12120 Metro Pkwy., Fort Myers, FL 33966	
Description	Qty.	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost
1 Axis P3717-PLE Camera	13	\$952.00	\$12,376.00	\$1,024.00	\$13,312.00	\$983.25	\$12,782.25	\$1,136.80	\$14,778.40	\$1,098.00	\$14,274.00	\$1,308.00	\$17,004.00	\$1,190.07	\$15,470.91	\$1,110.44	\$14,435.72	\$1,271.80	\$16,533.40	\$1,214.07	\$15,782.91
2 Axis T94N01D Pendant Kit	15	\$64.00	\$960.00	\$68.00	\$1,020.00	\$69.00	\$1,035.00	\$50.40	\$756.00	\$87.15	\$1,307.25	\$86.35	\$1,295.25	\$79.68	\$1,195.20	\$73.45	\$1,101.75	\$86.57	\$1,298.55	\$80.10	\$1,201.50
3 Axis T91D61 Wall Mount	15	\$60.00	\$900.00	\$64.00	\$960.00	\$64.40	\$966.00	\$76.16	\$1,142.40	\$76.70	\$1,150.50	\$81.50	\$1,222.50	\$75.19	\$1,127.85	\$83.00	\$1,245.00	\$81.70	\$1,225.50	\$75.60	\$1,134.00
4 Axis T91H61 Wall Mount	3	\$125.00	\$375.00	\$175.00	\$525.00	\$135.70	\$407.10	\$148.96	\$446.88	\$157.00	\$471.00	\$169.80	\$509.40	\$156.65	\$469.95	\$174.00	\$522.00	\$170.19	\$510.57	\$157.50	\$472.50
5 Axis Q6075-E PTZ Network Camera	1	\$2,182.00	\$2,182.00	\$2,365.00	\$2,365.00	\$2,339.16	\$2,339.16	\$2,358.00	\$2,358.00	\$2,727.60	\$2,727.60	\$3,007.00	\$3,007.00	\$2,694.80	\$2,694.80	\$2,542.31	\$2,542.31	\$2,921.65	\$2,921.65	\$2,789.04	\$2,789.04
6 Axis P3807-PVE Camera	3	\$952.00	\$2,856.00	\$1,024.00	\$3,072.00	\$983.25	\$2,949.75	\$1,131.20	\$3,393.60	\$1,095.00	\$3,285.00	\$132.45	\$397.35	\$1,173.07	\$3,519.21	\$1,120.44	\$3,361.32	\$1,271.80	\$3,815.40	\$1,214.07	\$3,642.21
7 128 GB Micro SD Cards	20	\$71.00	\$1,420.00	\$20.00	\$400.00	\$78.98	\$1,579.60	\$86.23	\$1,724.60	\$90.00	\$1,800.00	\$96.00	\$1,920.00	\$88.63	\$1,772.60	\$181.57	\$3,631.40	\$23.60	\$472.00	\$100.45	\$2,009.00
8 Axis T8061 Ethernet Surge Protector	30	\$71.00	\$2,130.00	\$76.00	\$2,280.00	\$77.98	\$2,339.40	\$88.47	\$2,654.10	\$90.50	\$2,715.00	\$96.00	\$2,880.00	\$88.62	\$2,658.60	\$81.81	\$2,454.30	\$96.29	\$2,888.70	\$89.10	\$2,673.00
9 Freight	1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$250.00	\$30.00	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total FWQ Cost		\$23,199.00		\$23,934.00		\$24,398.26		\$27,503.98		\$27,760.35		\$28,235.50		\$28,909.12		\$29,293.80		\$29,665.77		\$29,704.16	

PAYMENT OPTIONS										
Accept Credit Card Payments	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	
Discount for Credit Card	No	No	No	No	No	No	No	No	No	
Charge for Credit Card Payment?	Yes 4%	Yes 3%	Yes 3%	No	No	No	No	No	Not indiated	
Discount for Early Pmt.	No	No 0% 30 days	No	No	No	No	No	No	No	
Prompt Payment Terms: % days:										
net 30	Net 30	Net 30	n/a	No	No	net 30 due by 10th next month	100% - 20 days	0% 30 Days	0% net 30	Not indiated

FWQ - 20-050 Technology Services - Axis Cameras & Equipment

Vendor's Submittal Name & Address		Sufian Munir dba Clary Business Machines		SHI International Corp.		Intelligent Infrastructure Solutions		Johnson Controls Security Solutions		Guitar Center Stores, Inc.		Aztek Communications of South Florida, Inc.		Stanley Convergent Security		Key Security Services		Amano McGann Inc.	
8170 Miramar Rd., San Diego, CA 92126		290 Davidson Ave., Somerset, NJ 08873		7676 Jean Blvd., Fort Myers, FL 33967		24420 Sandhill Blvd. Suite 102, Punta Gorda, FL 33983		5795 Lindero Canyon Rd, Westlake Village, CA 91362		5701 Country Lakes dr. Ste 10, Fort Myers, FL 33905		5610 W. Sligh Ave. Ste. 104, Tampa, FL 33634		3893 Mannix Dr. Unit 503, Naples, FL 34114		3650 Park Central Blvd. N., Pompano Beach, FL 33064			
Description	Qty.	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost	Unit Cost	Line Item Cost
1 Axis P3717-PLE Camera	13	\$1,265.00	\$16,445.00	\$1,216.27	\$15,811.51	\$1,243.65	\$16,167.45	\$1,286.27	\$16,721.51	\$1,349.00	\$17,537.00	\$1,299.00	\$16,887.00	\$1,370.67	\$17,818.71	\$1,552.49	\$20,182.37	\$2,472.00	\$32,136.00
2 Axis T94N01D Pendant Kit	15	\$88.00	\$1,320.00	\$83.00	\$1,245.00	\$82.04	\$1,230.60	\$77.88	\$1,168.20	\$89.00	\$1,335.00	\$90.00	\$1,350.00	\$91.36	\$1,370.40	\$103.49	\$1,552.35	\$163.00	\$2,445.00
3 Axis T91D61 Wall Mount	15	\$81.00	\$1,215.00	\$76.12	\$1,141.80	\$77.43	\$1,161.45	\$84.52	\$1,267.80	\$84.00	\$1,260.00	\$88.00	\$1,320.00	\$85.56	\$1,283.40	\$97.74	\$1,466.10	\$154.00	\$2,310.00
4 Axis T91H61 Wall Mount	3	\$169.00	\$507.00	\$165.51	\$496.53	\$161.34	\$484.02	\$155.93	\$467.79	\$175.00	\$525.00	\$165.00	\$495.00	\$178.39	\$535.17	\$202.39	\$607.17	\$320.00	\$960.00
5 Axis Q6075-E PTZ Network Camera	1	\$2,937.00	\$2,937.00	\$2,848.59	\$2,848.59	\$2,856.53	\$2,856.53	\$2,710.96	\$2,710.96	\$3,099.00	\$3,099.00	\$2,800.00	\$2,800.00	\$3,147.49	\$3,147.49	\$3,564.99	\$3,564.99	\$5,680.00	\$5,680.00
6 Axis P3807-PVE Camera	3	\$1,324.00	\$3,972.00	\$1,227.85	\$3,683.55	\$1,243.65	\$3,730.95	\$1,407.17	\$4,221.51	\$1,349.00	\$4,047.00	\$1,250.00	\$3,750.00	\$1,370.67	\$4,112.01	\$1,552.49	\$4,657.47	\$2,472.00	\$7,416.00
7 128 GB Micro SD Cards	20	\$34.00	\$680.00	\$94.72	\$1,894.40	\$103.90	\$2,078.00	\$86.61	\$1,732.20	\$24.00	\$480.00	\$110.00	\$2,200.00	\$111.67	\$2,233.40	\$44.00	\$880.00	\$176.00	\$3,520.00
8 Axis T8061 Ethernet Surge Protector	30	\$96.00	\$2,880.00	\$94.72	\$2,841.60	\$91.26	\$2,737.80	\$94.60	\$2,838.00	\$99.00	\$2,970.00	\$99.00	\$2,970.00	\$101.52	\$3,045.60	\$114.99	\$3,449.70	\$181.00	\$5,430.00
9 Freight	1	\$0.00	\$0.00	\$0.00	\$0.00	\$325.00	\$304.00	\$0.00	\$0.00		\$100.00	\$300.00	\$300.00	\$0.00	\$0.00	\$115.00	\$115.00	\$1,000.00	\$1,000.00
Total FWQ Cost		\$29,956.00		\$29,962.98		\$30,750.80		\$31,127.97		\$31,353.00		\$32,072.00		\$33,546.18		\$36,475.15		\$60,897.00	

PAYMENT OPTIONS									
Accept Credit Card Payments	Yes	Yes	Not indicated	Yes	Not indicated	Yes	Yes	Not Indicated	Yes
Discount for Credit Card	No	No	No	No	No	No	No	No	No
Charge for Credit Card Payment?	No	Yes	Yes	No	No	No	No	Yes 2.5 %	No
Discount for Early Pmt.	No	No	No	No	No	No	No	No	No
Prompt Payment Terms: % days: net 30	Yes 0% - 30 days	Not indicated	1.5% unpaid 30 days	No	Yes	No	No Net 30	Not Indicated	50% deposit & 50% first date of use