

**CITY OF NAPLES, FLORIDA**  
**AGREEMENT**  
**(SERVICES)**

**Bid/Proposal No.**                    **RFP 18-026**  
**Clerk Tracking No.**            2018-00020  
**Project Name:**                    **Lab Testing Services**

THIS AGREEMENT (the "Agreement") is made and entered into this **7<sup>th</sup> day of March 2018** by and between the City of Naples, a Florida municipal corporation, (the "CITY") and **Sanders Laboratories, Inc.**, a Florida Corporation that is located at: **10090 Bavaria Road; Fort Myers, Florida 33913** (the "CONTRACTOR").

WHEREAS, the CITY desires to obtain the services of the CONTRACTOR concerning certain services specified in this Agreement (referred to as the "Project"); and

WHEREAS, the CONTRACTOR has submitted an **Request-for-Proposal (RFP), Bid No. RFP 18-026** for provision of those services; and

WHEREAS, the CONTRACTOR represents that it has expertise in the type of services that will be required for the Project.

NOW, THEREFORE, in consideration of the mutual covenants and provisions contained herein, the parties hereto agree as follows:

**ARTICLE ONE**  
**CONTRACTOR'S RESPONSIBILITY**

1.1. The Services to be performed by the CONTRACTOR are generally described as **Lab Testing Services** and may be more fully described in the Scope of Services, attached as **EXHIBIT A** and made a part of this Agreement.

1.2. The CONTRACTOR agrees to obtain and maintain throughout the period of this Agreement all such licenses as are required to do business in the State of Florida, the City of Naples, and in Collier County, Florida, including, but not limited to, all licenses required by the respective state boards and other governmental agencies responsible for regulating and licensing the services to be provided and performed by the CONTRACTOR pursuant to this Agreement.

1.3. The CONTRACTOR agrees that, when the services to be provided hereunder relate to a professional service which, under Florida Statutes, requires a license, registration, certificate of authorization or other form of legal entitlement to practice such services, it shall employ or retain only qualified personnel to provide such services.

1.4. The CONTRACTOR agrees to employ and designate, in writing, within 5 calendar days after receiving its Notice to Proceed, or other directive from the CITY, a qualified employee to serve as the CONTRACTOR's project manager (the "Project Manager"). The Project Manager shall be authorized and responsible to act on behalf of the CONTRACTOR with respect to directing, coordinating and administering all aspects of the services to be provided and performed under this Agreement.

1.5. The CONTRACTOR has represented to the CITY that it has expertise in the type of services that will be required for the Project. The CONTRACTOR agrees that all services to be provided by CONTRACTOR pursuant to this Agreement shall be subject to the CITY's review and approval and shall be in accordance with the generally accepted standards of practice in the State of Florida, as may be applied to the type of services to be rendered, as well as in accordance with all published laws, statutes, ordinances, codes, rules, regulations and requirements of any governmental agencies which regulate or have jurisdiction over the Project or the services to be provided and performed by the CONTRACTOR. In the event of any conflicts in these requirements, the CONTRACTOR shall notify the CITY of such conflict and utilize its best professional judgment to advise CITY regarding resolution of the conflict.

1.6. The CONTRACTOR agrees not to divulge, furnish or make available to any third person, firm or organization, without CITY's prior written consent, or unless incident to the proper performance of the CONTRACTOR's obligations hereunder, or in the course of judicial or legislative proceedings where such information has been properly subpoenaed, any non-public information concerning the services to be rendered by the CONTRACTOR hereunder, and the CONTRACTOR shall require all of its employees, agents, sub-consultants and subcontractors to comply with the provisions of this paragraph. However, the CONTRACTOR shall comply with the Florida Public Records laws including those requirements set out in ARTICLE FIVE, below.

1.7 The CONTRACTOR agrees not to employ or offer to employ any Elected Officer or City Managerial Employee of the CITY who in any way deals with, coordinates on, or assists with, the services provided in this Agreement, for a period of 2 years after termination of all provisions of this Agreement. For purposes of this paragraph, the term "Elected Officer" shall mean any member of the City Council. For purposes of this paragraph, the term "City Managerial Employee" shall mean the City Manager, the Assistant City Manager, the City Clerk, and any City department head or director. If the CONTRACTOR violates the provisions of this paragraph, the CONTRACTOR shall be required to pay damages to the CITY in an amount equal to any and all compensation that is received by the former Elected Officer or City Managerial Employee of the CITY from or on behalf of the contracting person or entity, or an amount equal to the former Elected Officer's or City Managerial Employee's last 2 years of gross compensation from the CITY, whichever is greater.

1.8 The CONTRACTOR agrees not to provide services for compensation to any other party other than the CITY on the same subject matter, same project, or scope of services as set forth in this Agreement without approval from the City Council of the CITY.

1.9. Except as otherwise provided in this Agreement, the CONTRACTOR agrees not to disclose or use any information not available to members of the general public and gained by reason of the CONTRACTOR's contractual relationship with the CITY for the special gain or benefit of the CONTRACTOR or for the special gain or benefit of any other person or entity.

## **ARTICLE TWO CITY'S RESPONSIBILITIES**

2.1. The CITY shall designate in writing a project coordinator to act as the CITY's representative with respect to the services to be rendered under this Agreement (the "Project Coordinator"). The Project Coordinator shall have authority to transmit instructions, receive information, interpret and define the CITY's policies and decisions with respect to the CONTRACTOR's services for the Project. However, the Project Coordinator is not authorized to issue any verbal or written orders or instructions to the CONTRACTOR that would have the effect, or be interpreted to have the effect, of modifying or changing in any way whatever:

- (a) The scope of services to be provided and performed by the CONTRACTOR;
- (b) The time the CONTRACTOR is obligated to commence and complete all such services;  
or
- (c) The amount of compensation the CITY is obligated or committed to pay the CONTRACTOR.

Any such modifications or changes shall only be made by or upon the authorization of the CITY's city manager as authorized by city council in the enabling legislation or in the CITY's procurement policies.

2.2. The Project Coordinator shall:

- (a) Review and make appropriate recommendations on all requests submitted by the CONTRACTOR for payment for services and work provided and performed in accordance with this Agreement;
- (b) Arrange for access to and make all provisions for the CONTRACTOR to enter the Project site to perform the services to be provided by the CONTRACTOR under this Agreement; and
- (c) Provide notice to the CONTRACTOR of any deficiencies or defects discovered by the CITY with respect to the services to be rendered by the CONTRACTOR hereunder.

2.3. The CONTRACTOR acknowledges that access to the Project Site, to be arranged by the CITY for the CONTRACTOR, may be provided during times that are not the normal business hours of the CONTRACTOR.

### **ARTICLE THREE TIME**

3.1. Services to be rendered by the CONTRACTOR shall be commenced subsequent to the execution of this Agreement upon written Notice to Proceed from the CITY for all or any designated portion of the Projects assigned to this Agreement and shall be performed **through March 31, 2021** with the mutually agreed upon option between the CITY and CONTRACTOR of two (2) one-year renewals. Time is of the essence with respect to the performance of this Agreement.

3.2. Should the CONTRACTOR be obstructed or delayed in the prosecution or completion of its services as a result of unforeseeable causes beyond the control of the CONTRACTOR, and not due to its own fault or neglect, including but not restricted to acts of God or of public enemy, acts of government or of the CITY, fires, floods, epidemics, quarantine regulations, strikes or lock-outs, then the CONTRACTOR shall notify the CITY in writing within 5 working days after commencement of such delay, stating the cause or causes thereof, or be deemed to have waived any right which the CONTRACTOR may have had to request a time extension.

3.3. No interruption, interference, inefficiency, suspension or delay in the commencement or progress of the CONTRACTOR's services from any cause whatsoever, including those for which the CITY may be responsible in whole or in part, shall relieve the CONTRACTOR of its duty to perform or give rise to any right to damages or additional compensation from the CITY. The CONTRACTOR's sole remedy against the CITY will be the right to seek an extension of time to its schedule. This paragraph shall expressly apply to claims for early completion, as well as claims based on late completion.

3.4. Should the CONTRACTOR fail to commence, provide, perform or complete any of the services to be provided hereunder in a timely and reasonable manner, in addition to any other rights or remedies available to the CITY hereunder, the CITY at its sole discretion and option may withhold any and all payments due and owing to the CONTRACTOR until such time as the CONTRACTOR resumes performance of its obligations hereunder in such a manner so as to reasonably establish to the CITY's satisfaction that the CONTRACTOR's performance is or will shortly be back on schedule.

3.5 Liquidated Damages: Not applicable to this Agreement.

3.6 Bond. A Payment & Performance Bond will be issued with a surety insurer authorized to do business in this state as surety is not applicable to this Agreement.

#### **ARTICLE FOUR COMPENSATION**

4.1. The total compensation to be paid the CONTRACTOR by the CITY for all Services is not to exceed a Department's Adopted Budget. The **annual estimated expenditure of \$85,000.00 for Lab Testing Services** is a total for all four awarded Lab Services Contractors based on price and availability of said services and shall be paid in the manner set forth in the "Basis of Compensation", which is attached as **EXHIBIT B** and made a part of this Agreement.

#### **ARTICLE FIVE MAINTENANCE OF RECORDS**

5.1. The CONTRACTOR will keep adequate records and supporting documentation which concern or reflect its services hereunder. The records and documentation will be retained by the CONTRACTOR for a minimum of five 5 years from the date of termination of this Agreement or the date the Project is completed, whichever is later. The CITY, or any duly authorized agents or representatives of the CITY, shall have the right to audit, inspect and copy all such records and documentation as often as they deem necessary during the period of this Agreement and during the 5 year period noted above; provided, however, such activity shall be conducted only during normal business hours. If the CONTRACTOR desires to destroy records prior to the minimum period, it shall first obtain permission from the CITY in accordance with the Florida Public Records laws.

#### **5.2 119.0701 F.S. CONTACT INFORMATION FOR CITY OF NAPLES' CUSTODIAN OF PUBLIC RECORDS, CITY CLERK'S OFFICE**

**If the CONTRACTOR has questions regarding the application of Chapter 119, Florida Statutes, to the CONTRACTOR'S duty to provide public records relating to this contract, contact the City of Naples' Custodian of Public records, the City Clerk at Telephone: 239-213-1015; Email:PublicRecordsRequests@naplesgov.com; Address: 735 8<sup>th</sup> Street S., Naples, Florida 34102; Mailing address: same as street address.**

5.3 The CONTRACTOR shall:

- (a) Keep and maintain public records required by the CITY to perform the service.
- (b) Upon request from the CITY's custodian of public records, provide the CITY with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter 119.0701 F.S. or as otherwise provided by law.
- (c) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the CONTRACTOR does not transfer the records to the CITY.
- (d) Upon completion of the contract, transfer, at no cost, to the CITY all public records in possession of the CONTRACTOR or keep and maintain public records required by the CITY to perform the service. If the CONTRACTOR transfers all public records to the CITY upon completion of the contract, the CONTRACTOR shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the CONTRACTOR keeps and maintains public records upon completion of the contract, the CONTRACTOR shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the CITY, upon request from the CITY's custodian of public records, in a format that is compatible with the information technology systems of the CITY.

#### **ARTICLE SIX INDEMNIFICATION**

6.1. The CONTRACTOR agrees to indemnify and hold harmless the CITY from liabilities, damages, losses and costs, including, but not limited to, all attorneys' fees, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the CONTRACTOR and persons employer or utilized by the CONTRACTOR in the performance of the Contract.

#### **ARTICLE SEVEN INSURANCE**

7.1. The CONTRACTOR shall obtain and carry, at all times during its performance under this Agreement, insurance of the types and in the amounts set forth in the document titled General Insurance Requirements, which is attached as **EXHIBIT C** and made a part of this Agreement.

#### **ARTICLE EIGHT SERVICES BY CONTRACTOR'S OWN STAFF**

8.1. The services to be performed hereunder shall be performed by the CONTRACTOR's own staff, unless otherwise authorized in writing by the CITY. The employment of, contract with, or use of the services of any other person or firm by the CONTRACTOR, as independent contractor or otherwise, shall be subject to the prior written approval of the CITY. No provision of this Agreement shall, however, be construed as constituting an agreement between the CITY and any such other person or firm. Nor shall anything contained in this Agreement be deemed to give any such party or any third party any claim or right of action against the CITY beyond such as may otherwise exist without regard to this Agreement.

#### **ARTICLE NINE**

## **WAIVER OF CLAIMS**

9.1. The CONTRACTOR's acceptance of final payment shall constitute a full waiver of any and all claims, except for insurance company subrogation claims, by it against the CITY arising out of this Agreement or otherwise related to the Project, except those previously made in writing and identified by the CONTRACTOR as unsettled at the time of the final payment. Neither the acceptance of the CONTRACTOR's services nor payment by the CITY shall be deemed to be a waiver of any of the CITY's rights against the CONTRACTOR.

## **ARTICLE TEN TERMINATION OR SUSPENSION**

10.1. The CONTRACTOR shall be considered in material default of this Agreement and such default will be considered cause for the CITY to terminate this Agreement, in whole or in part, as further set forth in this section, for any of the following reasons: (a) failure to begin work under the Agreement within the times specified under the Notice(s) to Proceed, or (b) failure to properly and timely perform the services to be provided hereunder or as directed by the CITY, or (c) the bankruptcy or insolvency or a general assignment for the benefit of creditors by the CONTRACTOR or by any of the CONTRACTOR's principals, officers or directors, or (d) failure to obey laws, ordinances, regulations or other codes of conduct, or (e) failure to perform or abide by the terms or spirit of this Agreement, or (f) for any other just cause. The CITY may so terminate this Agreement, in whole or in part, by giving the CONTRACTOR at least 3 calendar days written notice.

10.2. If, after notice of termination of this Agreement as provided for in paragraph 10.1 above, it is determined for any reason that the CONTRACTOR was not in default, or that its default was excusable, or that the CITY otherwise was not entitled to the remedy against the CONTRACTOR provided for in paragraph 10.1, then the notice of termination given pursuant to paragraph 10.1 shall be deemed to be the notice of termination provided for in paragraph 10.3 below and the CONTRACTOR's remedies against the CITY shall be the same as and limited to those afforded the CONTRACTOR under paragraph 10.3 below.

10.3. The CITY shall have the right to terminate this Agreement, in whole or in part, without cause upon 7 calendar days written notice to the CONTRACTOR. In the event of such termination for convenience, the CONTRACTOR's recovery against the CITY shall be limited to that portion of the fee earned through the date of termination, together with any retainage withheld and any costs reasonably incurred by the CONTRACTOR that are directly attributable to the termination, but the CONTRACTOR shall not be entitled to any other or further recovery against the CITY, including, but not limited to, anticipated fees or profits on work not required to be performed.

## **ARTICLE ELEVEN CONFLICT OF INTEREST**

11.1. The CONTRACTOR represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance of services required hereunder. The CONTRACTOR further represents that no persons having any such interest shall be employed to perform those services.

## **ARTICLE TWELVE MODIFICATION**

12.1. No modification or change in this Agreement shall be valid or binding upon the parties unless in writing and executed by the party or parties intended to be bound by it.

**ARTICLE THIRTEEN  
NOTICES AND ADDRESS OF RECORD**

13.1. All notices required or made pursuant to this Agreement to be given by the CONTRACTOR to the CITY shall be in writing and shall be delivered by hand or by United States Postal Service Department, first class mail service, postage prepaid, return receipt requested, addressed to the following CITY's address of record:

City of Naples  
735 Eighth Street South; Naples, Florida 34102-3796  
Attention: **A. William Moss**, City Manager

13.2. All notices required or made pursuant to this Agreement to be given by the CITY to the CONTRACTOR shall be made in writing and shall be delivered by hand or by the United States Postal Service Department, first class mail service, postage prepaid, return receipt requested, addressed to the following CONTRACTOR's address of record:

Sanders Laboratories, Inc.  
10090 Bavaria Road; Fort Myers, Florida 33913  
Attention: **Jeff Walsh**, Operations Director  
FEI/EIN Number: On File

13.3. Either party may change its address of record by written notice to the other party given in accordance with requirements of this Article.

**ARTICLE FOURTEEN  
MISCELLANEOUS**

14.1. The CONTRACTOR assumes toward the CITY a duty of care commensurate with that which is imposed upon persons or firms in contractor's profession. CONTRACTOR will make reasonable efforts to ensure that its employees and agents maintain a professional demeanor and that the work area is compliant with CITY property maintenance and Project standards.

14.2. No modification, waiver, suspension or termination of the Agreement or of any terms thereof shall impair the rights or liabilities of either party.

14.3. This Agreement is not assignable, in whole or in part, by the CONTRACTOR without the prior written consent of the CITY.

14.4. Waiver by either party of a breach of any provision of this Agreement shall not be deemed to be a waiver of any other breach and shall not be construed to be a modification of the terms of this Agreement.

14.5. The headings of the Articles, Exhibits, Parts and Attachments as contained in this Agreement are for the purpose of convenience only and shall not be deemed to expand, limit or change the provisions in such Articles, Exhibits, Parts and Attachments.

14.6. This Agreement constitutes the entire agreement between the parties hereto and shall supersede, replace and nullify any and all prior agreements or understandings, written or oral, relating to the matter set forth herein, and any such prior agreements or understanding shall have no force or effect whatever on this Agreement.



14.7. The CONTRACTOR shall comply fully with all provisions of state and federal law, including without limitation all provisions of the Immigration Reform and Control Act of 1986 ("IRCA") as amended, as well as all related immigration laws, rules, and regulations pertaining to proper employee work authorization in the United States. The CONTRACTOR shall execute the Certification of Compliance with Immigration Laws, attached hereto as **EXHIBIT D**.

14.8 To the extent that any provision in the Specifications or any other Contract Documents pertaining to this Project conflict with any provision of this Agreement, this Agreement controls.

14.9 Dispute Resolution. Disputes under this Agreement shall be resolved through mutual consultation between the parties within 14 days after notice; and failing resolution through mutual consultation, through mediation within 30 days thereafter; and failing mediation, through Arbitration under the Florida Arbitration Code, by a single arbitrator. If the parties cannot agree on a mediator or arbitrator, within 14 days of failure of the previous method, they shall request the Chief Judge of the 20<sup>th</sup> Judicial Circuit to appoint a mediator, or an arbitrator, as the case may be. Time periods are waivable by mutual agreement of the parties, but shall not exceed 90 days for completion of the processes described herein, unless by mutual agreement. Costs of the mediator or arbitrator shall be shared equally.

14.10 Attorneys' fees. Except as otherwise provided herein, each party shall be responsible for its own attorneys' fees.

#### **ARTICLE FIFTEEN APPLICABLE LAW**

15.1. Unless otherwise specified, this Agreement shall be governed by the laws, rules, and regulations of the State of Florida, and by the laws, rules and regulations of the United States when providing services funded by the United States government. Any suit or action brought by either party to this Agreement against the other party relating to or arising out of this Agreement must be brought in the appropriate Florida state court in Collier County, Florida.

**END OF ARTICLE PAGE**



IN WITNESS WHEREOF, the parties hereto have executed this Agreement for the day and year first written above.

ATTEST:



By: Patricia L. Rambosk  
Patricia L. Rambosk, City Clerk

CITY:

CITY OF NAPLES, FLORIDA,  
A Municipal Corporation

By: A. William Moss  
A. William Moss, City Manager

Approved as to form  
and legal sufficiency:

By: Robert D. Pritt  
Robert D. Pritt, City Attorney

CONTRACTOR:

SANDERS LABORATORIES, INC.  
10090 Bavaria road  
Fort Myers, Florida 33913  
Attention: **Jeff Walsh**, Operations Director

CONTRACTOR:

Brenda Burke  
Witness

Brenda Burke  
Witness Printed Name

By: Jeff Walsh  
Printed Name: JEFF WALSH  
Title: OPERATIONS DIRECTOR

FEI/EIN Number: On File  
Florida Corporation (FL)

(CORPORATE SEAL)

## EXHIBIT A

### SCOPE OF SERVICES

The Scope of Services to be provided under this Agreement are included in Exhibit A which is attached and made a part of this Agreement and those set out in the Bid, any Issued Addendum(s) and Vendor's Submittal of (RFP) Request-for-Proposal No.18-026, titled Lab Testing Services herein referenced and made a part of this Agreement.

#### **III. SCOPE**

It is imperative that the City of Naples be prepared for all sampling events the Department of Environmental Protection (DEP) and the Environmental Protection Agency (EPA) currently require and what they may require in the future.

The City of Naples seeks to establish contractual arrangements with at least one (1) or more (up to 3) qualified Laboratories, on an as needed basis, for a three-year period, with the City's option to renew for two additional one-year periods, to provide environmental testing services. Laboratories may use subcontracted labs to perform the services. All test results will be TNI certified.

Those services would include:

- Lab analyses with accurate results and chain of custody.
- Provide coolers and sample containers.
- 24-hour turnaround time, if necessary, for lab analysis.
- Electronic Data reporting & invoicing.
- No charges for custom reporting.
- Subcontractors that provide exclusive services (eg.- Crypto Sporidium / Giardia testing).

END OF EXHIBIT A

**EXHIBIT B**

**BASIS OF COMPENSATION**

**As consideration for providing the Services as set forth in the Agreement, the CITY agrees to pay, and the CONTRACTOR agrees to accept payment on a time and reimbursement cost basis as indicated in Attachment B-1 which is attached and made a part of this Agreement. Requested Lab Testing Services with four awarded Lab Services Contractors will be based on price and availability of said services.**

**Retainage: (N/A) Not applicable to this Agreement.**

**END OF EXHIBIT B**



## Compensation Schedule

City of Naples RFP 18-026

<u>Inorganics</u>	<u>Test Method</u>	<u>Price Per Sample</u>
Alkalinity	SM2320B	\$ 10.00
Asbestos	100.2	\$ 300.00
Bromide	EPA 300 *	\$ 12.00
Chloride	SM 4500	\$ 10.00
Conductivity	SM 2510	\$ 8.00
Cyanide	EPA 335.4 *	\$ 22.00
Fluoride	SM 4500 F	\$ 12.00
Hardness	SM 2340 C	\$ 10.00
Nitrate	EPA 353.2	\$ 12.00
Nitrite	EPA 353.2	\$ 9.00
Nitrate+Nitrite(NOX)	EPA 353.2	\$ 9.00
Metals	EPA 200.7*	\$ 8.00
Metals	EPA 200.8*	\$ 8.00
Mercury	EPA 245.1/7470*	\$ 14.00
Ortho Phosphate	SM 4500 PE	\$ 12.00
Ph	SM 4500 H+B	\$ 8.00
Silica	SM4500 -SIO2 C	\$ 12.00
Total Dissolved Solids(TDS)	SM 2540 C	\$ 10.00
Sulfate	ASTM D516-90	\$ 10.00
Surfactants(MBAS)	SM 5540 C	\$ 38.00
Turbidity	EPA 180.1	\$ 8.00
Total Kjeldahl Nitrogen	EPA 351.2	\$ 13.00
Total Phosphorus	EPA 365.4	\$ 13.00
Total Nitrogen	EPA 351.2+353.2	\$ 22.00
Ammonia	EPA 351.1	\$ 10.00
Carbonaceous BOD	SM 5210 B	\$ 12.00
Total Suspended Solids(TSS)	SM 2540 D	\$ 8.00
Fecal Coliform	SM 9222 D	\$ 9.00
Total Coliform	SM 9223 B	\$ 9.00
Color	SM 2120 B	\$ 12.00
Odor	SM 2150 B	\$ 12.00

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1050 Endeavor Court  
Nokomis, FL 34275  
FDOH #E84380  
ph. 941.488.8103  
fax 941.484.6774

10090 Bavaria Road  
Fort Myers, FL 33913  
FDOH #E85457  
ph. 239.590.0337  
fax 239.590.0536





## Compensation Schedule

City of Naples RFP 18-026

<u>Organics</u>	<u>Test Method</u>	<u>Price Per Sample</u>
EDB/DBCP	EPA 504*	\$ 34.00
Pesticides	EPA 508*	\$ 65.00
Herbicides	EPA 515*	\$ 75.00
Volatiles	EPA 524*	\$ 79.00
Volatiles	EPA 624*	\$ 65.00
TTHM only	EPA 524*	\$ 39.00
Base Neutral Extractables	EPA 525*	\$ 65.00
Carbamates	EPA 531*	\$ 55.00
Glyphosate	EPA 547*	\$ 55.00
Endothall	EPA 548*	\$ 55.00
Paraquat/Diquat	EPA 549*	\$ 70.00
HAA5 (DW compounds)	EPA 552*	\$ 65.00
SemiVolatiles	EPA 625*	\$ 120.00
<u>Miscellaneous</u>		
Gross Alpha	SM 7110 C*	\$ 40.00
Radium 226	EPA 903*	\$ 60.00
Radium 228	EPA 904*	\$ 75.00
Oil & Grease	1664*	\$ 45.00
Giardia & Crypto.	EPA 1623*	\$ 715.00
<u>Groups</u>		
Primary DW Standards (excluding Asbestos)	Various	\$ 140.00
Secondary DW Contaminants	Various	\$ 140.00
Primary DW SOC's (excluding Dioxin)	Various	\$ 550.00
503 Sludge Package (Metals, Nutrients, %TS, ph)	Various	\$ 210.00
Fecal MPN	SM9221E	\$ 45.00
Enterococcus	Enterolert	\$ 25.00





## Compensation Schedule

### City of Naples RFP 18-026

\* Denotes test is subcontracted to a TNI/NELAC Certified Laboratory.

This pricing covers both aqueous and solid matrices.

Giardia and Cryptosporidium price includes sampling and one filter.

Special Analyses	Test Method	Price
Use Test	SM9020B	\$225
Whole Effluent Toxicity		\$2400

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1050 Endeavor Court  
Nokomis, FL 34275  
FDOH #E84380  
ph. 941.488.8103  
fax 941.484.6774

10090 Bavaria Road  
Fort Myers, FL 33913  
FDOH #E85457  
ph. 239.590.0337  
fax 239.590.0536



City of Naples RFP Lab Testing Services Solicitation #: 18-026

**Tab 2 Response Approach to Workorders**

Sanders Laboratories, Inc typically provides a standard turn around time of 7-10 business days starting from date sample was received. Radionuclides due to the long incubation period is roughly 20 business days. Bacteriological testing ran via SM9223B is always provided by end next business day and we strive to send as soon as they are out of the incubator. Standard turn around times are driven by various incubation periods and thorough review of data.

Rush samples can often be provided with sufficient notice and approval.

Sanders Laboratories can typically accommodate earlier turn around time if needed on a project by project basis. Communication is key.

Surcharges for Rush Analyses are as follows:

24 Hour-	100%
2 Day-	75%
3 Day-	50%
4 Day-	25%
5 Day-	10%





## Tab 3

## Compensation Schedule

City of Naples RFP 18-026

<u>Inorganics</u>	<u>Test Method</u>	<u>Price Per Sample</u>
Alkalinity	SM2320B	\$ 10.00
Asbestos	100.2	\$ 300.00
Bromide	EPA 300 *	\$ 12.00
Chloride	SM 4500	\$ 10.00
Conductivity	SM 2510	\$ 8.00
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Fluoride	SM 4500 F	\$ 12.00
Hardness	SM 2340 C	\$ 10.00
Nitrate	EPA 353.2	\$ 12.00
Nitrite	EPA 353.2	\$ 9.00
Nitrate+Nitrite(NO <sub>3</sub> )	EPA 353.2	\$ 9.00
Metals	EPA 200.7*	\$ 8.00
Metals	EPA 200.8*	\$ 8.00
Mercury	EPA 245.1/7470*	\$ 14.00
Ortho Phosphate	SM 4500 PE	\$ 12.00
Ph	SM 4500 H+B	\$ 8.00
Silica	SM4500 -SIO <sub>2</sub> C	\$ 12.00
Total Dissolved Solids(TDS)	SM 2540 C	\$ 10.00
Sulfate	ASTM D516-90	\$ 10.00
Surfactants(MBAS)	SM 5540 C	\$ 38.00
Turbidity	EPA 180.1	\$ 8.00
Total Kjeldahl Nitrogen	EPA 351.2	\$ 13.00
Total Phosphorus	EPA 365.4	\$ 13.00
Total Nitrogen	EPA 351.2+353.2	\$ 22.00
Ammonia	EPA 351.1	\$ 10.00
Carbonaceous BOD	SM 5210 B	\$ 12.00
Total Suspended Solids(TSS)	SM 2540 D	\$ 8.00
Fecal Coliform	SM 9222 D	\$ 9.00
Total Coliform	SM 9223 B	\$ 9.00
Color	SM 2120 B	\$ 12.00
Odor	SM 2150 B	\$ 12.00





**Compensation Schedule**  
City of Naples RFP 18-026

<b><u>Organics</u></b>	<b><u>Test Method</u></b>	<b><u>Price Per Sample</u></b>
EDB/DBCP	EPA 504*	\$ 34.00
Pesticides	EPA 508*	\$ 65.00
Herbicides	EPA 515*	\$ 75.00
Volatiles	EPA 524*	\$ 79.00
Volatiles	EPA 624*	\$ 65.00
TTHM only	EPA 524*	\$ 39.00
Base Neutral Extractables	EPA 525*	\$ 65.00
Carbamates	EPA 531*	\$ 55.00
Glyphosate	EPA 547*	\$ 55.00
Endothall	EPA 548*	\$ 55.00
Paraquat/Diquat	EPA 549*	\$ 70.00
HAA5 (DW compounds)	EPA 552*	\$ 65.00
SemiVolatiles	EPA 625*	\$ 120.00
<b><u>Miscellaneous</u></b>		
Gross Alpha	SM 7110 C*	\$ 40.00
Radium 226	EPA 903*	\$ 60.00
Radium 228	EPA 904*	\$ 75.00
Oil & Grease	1664*	\$ 45.00
Giardia & Crypto.	EPA 1623*	\$ 715.00
<b><u>Groups</u></b>		
Primary DW Standards (excluding Asbestos)	Various	\$ 140.00
Secondary DW Contaminants	Various	\$ 140.00
Primary DW SOC's (excluding Dioxin)	Various	\$ 550.00
503 Sludge Package (Metals, Nutrients, %TS, ph)	Various	\$ 210.00
Fecal MPN	SM9221E	\$ 45.00
Enterococcus	Enterolert	\$ 25.00





## Compensation Schedule

### City of Naples RFP 18-026

\* Denotes test is subcontracted to a TNI/NELAC Certified Laboratory.

This pricing covers both aqueous and solid matrices.

Giardia and Cryptosporidium price includes sampling and one filter.

Special Analysis	Test Method	Price
Use Test	SM9020B	\$225.00
Whole Effluent Toxicity		\$2400

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1050 Endeavor Court  
Nokomis, FL 34275  
FDOH #E84380  
ph. 941.488.8103  
fax 941.484.6774

10090 Bavaria Road  
Fort Myers, FL 33913  
FDOH #E85457  
ph. 239.590.0337  
fax 239.590.0536



## EXHIBIT C

### GENERAL INSURANCE REQUIREMENTS

The Contractor shall not commence work until he has obtained all the insurance required under this heading, and until such insurance has been approved by the Owner, nor shall the Contractor allow any subcontractor to commence work until all similar insurance required of the subcontractor has also been obtained and approved by the Owner.

Certificates of insurance must be issued by an authorized representative of the insurance company at the request and direction of the policyholder and must include sufficient information so as to identify the coverage and the contract for Owner's improvements for which they are issued. Certificates of insurance must be issued by a nationally recognized insurance company with a Best's Rating of no less than B+VII, satisfactory to the Owner, and duly authorized to do business in the state of said Contract.

The Contractor shall procure and maintain, during the life of this Contract, Workmen's Compensation Insurance for all of his employees to be engaged in work under this Contract, and he shall require any subcontractor similarly to provide Workmen's Compensation Insurance for all of the latter's employees to be engaged in such work, unless such employees are covered by the protection afforded by the Contractor's insurance. In case any employees are to be engaged in hazardous work under this Contract, and are not protected under this Workmen's Compensation statute, the Contractor shall provide, and shall cause each subcontractor to provide, adequate coverage for the protection of such employees. It is acceptable to use a State-approved Workmen's Compensation Self-Insurance fund.

The Contractor shall take out and maintain during the life of this Contract, Public Liability and Property Damage and shall include Contractual Liability, Personal Injury, Libel, Slander, False Arrest, Malicious Prosecution, Wrongful Entry or Eviction, Broad Form Property Damage, Products, Completed Operations and XCU Coverage to be included on an occurrence basis, and to the full extent of the Contract to protect him, the Owner, and any subcontractor performing work covered by this Contract from damages for personal injury, including accidental death, as well as from claims for property damage, which may arise from operations under this contract, whether such operations be by himself or by a subcontractor, or by anyone directly or indirectly employed by either of them. The Contractor shall also maintain automobile liability insurance including "non-owned and hired" coverage. The entire cost of this insurance shall be borne by the Contractor.

The amount of such insurance shall be no less than \$1,000,000 annual aggregate for bodily injury and property damage combined per occurrence.

The City of Naples must be named as Additional Insured on the insurance certificate and the following must also be stated on the certificate. "These coverage's are primary to all other coverage's the City possesses for this contract only." The City of Naples shall be named as the Certificate Holder. The Certificate Holder shall read as follows:

The City of Naples  
735 Eighth Street South  
Naples, Florida 34102

No City Division, Department, or individual name should appear on the Certificate.  
No other format will be acceptable.

The Certificate must state the bid number and title.

When using the ACORD 25 – Certificate of Insurance only the most current version will be accepted.

The City of Naples requires a copy of a cancellation notice in the event the policy is cancelled. The City of Naples shall be expressly endorsed onto the policy as a cancellation notice recipient.

*[If other insurance or insurance requirements or any waivers, attach as Exhibit C-1 through C-\_\_ ]*

**EXHIBIT D**

**CERTIFICATION OF COMPLIANCE WITH IMMIGRATION LAWS**

The undersigned is the **Operations Director of the Sanders Laboratories, Inc.**, company ("the CONTRACTOR"), and hereby certifies to the following:

1. The CONTRACTOR is in full compliance with all provisions of the Immigration Reform and Control Act of 1986 ("IRCA"), as well as all related immigration laws, rules, regulations pertaining to proper employee work authorization in the United States.

2. The undersigned has verified that the CONTRACTOR has obtained and maintains on file, and will continue to obtain and maintain on file, all documentation required by law, including but not limited to, Form I-9, Employment Eligibility Verification, for all persons employed by or working for the CONTRACTOR in any capacity on any project for the City of Naples (CITY). All such persons have provided evidence of identity and eligibility to work to the CONTRACTOR in accordance with the IRCA and related law. The undersigned hereby affirms that no person has been or will be employed by the CONTRACTOR to work on projects for the CITY who is not authorized to work under law. The undersigned further affirms that the CONTRACTOR's files will be updated by written notice any time that additional employees work on projects for the CITY.

3. The CONTRACTOR will have its contractors, subcontractors, suppliers and vendors who are involved in projects for the CITY to sign a written acknowledgment that they too are in compliance with immigration law. It is understood that failure to do so could result in the CONTRACTOR being liable for any violation of the law by such third parties.

4. The CONTRACTOR will fully cooperate with and have its contractors, subcontractors, suppliers and vendors to fully cooperate with, all inquiries and investigations conducted by any governmental agency in connection with proper compliance with the laws pertaining to appropriate work authorization in the United States.

5. The undersigned, on behalf of the CONTRACTOR, acknowledges that this Certification may be relied upon by the CITY, its officers, directors, employees, and affiliates or related persons and entities.

6. If it is found that the CONTRACTOR has not complied with the laws pertaining to proper employment authorization, and any legal and administrative action ensues against the CITY, the CONTRACTOR will indemnify, defend and hold the CITY harmless along with their officers, directors, employees, and affiliated or related persons and entities.

7. The CONTRACTOR acknowledges that the CITY by their authorized representatives shall have the right, at any time, upon 24 hours' notice, to examine the CONTRACTOR's books and records to confirm that the CONTRACTOR is in compliance with the terms of this certification.

Executed this 22<sup>ND</sup> day of FEBRUARY, 2018.

By: 